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BUSINESS SOLUTIONS

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Register today for our upcoming Webcasts:

Sage Inventory Advisor
Wednesday April 13th 10-11am
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Sage Fixed Assets & Beyond
Wednesday May 11th 10-11AM
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The current version of Sage 100 is v2016. Sage is currently supporting the current version and one previous version. If you are using a version prior to v2015, please call to discuss upgrade options today. Don't forget to request a quote for the new Sage 100c product.

Save the Date - Summit 2016

The annual Sage Summit conference move to Chicago this year, and will take place July 25-28, 2016.

Registration for this popular event opens soon. Visit SageSummit.com to get details of speakers, courses, and information about special deals.

States, Rates, and Debates
How to Solve the Complex Sales Tax Puzzle

Sell an unsliced bagel in New York and you won't need to collect sales tax, but slice that bagel and you'll be required to collect an 8-cent tax. Illinois candy sellers must collect a five percent tax on top of the one percent food tax, but not if the candy contains flour. So sell a pack of M&Ms and you'll need to collect, but a Kit Kat bar is exempt. And in Texas, belt buckles are subject to taxation, but ordinary belts are not. These are just three of the head-scratchingly obscure and downright odd taxation situations facing businesses—as if the myriad of rates within and across states weren't enough to complicate things.

Sage Sales Tax Simplifies

As in all things related to your company's accounting, accuracy in calculating, collecting, and remitting sales tax is key. You've got better things than sales tax to focus on—but it still needs to be done correctly. Fortunately, the power to easily manage sales tax end-to-end is within reach. Sage Sales Tax by Avalara integrates seamlessly into your Sage 100 application enabling you to accurately calculate and assess sales tax and file the appropriate reports.

What Does Sage Sales Tax Do?

Here's a quick rundown of the major functionality included with Sage Sales Tax, and we'll follow it with more detailed information about the solution.

Sage Sales Tax helps simplify sales tax in three ways:

- Returns real-time sales tax calculations within Sage 100 as each transaction is taking place, using a secure, encrypted Internet connection.

- Limits your nontaxed transaction audit liability by electronically collecting, storing, and managing exemption certificates, making them accessible from anywhere, anytime.

- Processes your tax returns on time, every time with automated filing and remittance.

Fast and Easy Setup

Incorporating Sage Sales Tax into your processing takes just minutes. An intuitive setup wizard walks you through the steps, and in most instances no IT support is required. Sage Sales Tax is a cloud-based service so there's minimal impact on your IT systems, and you are assured that you're always using the most current and accurate data.

Sage Sales Tax
(Continued from page 1)

It's Affordable

Sages Sales Tax is affordable to implement and use. The cloud-based service model eliminates the worry about additional hardware acquisition and maintenance, and the simple and intuitive integration minimizes implementation and training costs. The solution's subscription pricing scales to meet the size of your organization.

It's Accurate

Now you can forget having to track rates, rule changes, and tax holidays.

Sage Sales Tax calculates using up-to-date, real-time sales and use tax rates and rules. The solution uses address validation, sourcing rules, product taxability, and jurisdiction assignment to provide an unbeatable level of accuracy.

Form Completion and Filing

Accurate calculation and collection of sales tax is one challenge, and filing the form and remitting the taxes is yet another. Sages Sales Tax efficiently handles this chore, ensuring timely and accurate transactional tax filing and remittance. Whether the jurisdiction requires e-filing or mailed in hard-copy returns, Sage Sales Tax gets it done right—completing and filing all forms and remitting all of your sales tax with one easy payment.

Contact us to learn more about Sage Sales Tax. ⭐

Sage Moves to Subscription Model for Payroll Module
What it Means to You

Beginning on May 1, 2016, existing users of the Sage 100 Payroll module will experience a change. Sage has moved to a subscription-based pricing model for the Payroll module, meaning that it is no longer covered under the Sage Business Care plans, and requires a separate payroll subscription.

Sage announced the change in October, and you may have already received information directly from Sage regarding the transition. Here are some additional details that may prove helpful.

Key Dates

New packaging and pricing for Sage 100 Payroll will launch:

- April 18, 2016, for businesses purchasing Sage 100 U.S. Payroll for the first time.
- May 1, 2016, for existing Sage 100 U.S. Payroll customers.

How is Pricing Determined?

The price you will pay for your subscription is based on the total employees that are active across all your Sage 100 company codes. The maximum number determines your pricing tier.

Should you exceed your current tier during the year, you receive a notice from Sage that you need to upgrade the tier for the purposes of payroll subscription.

What's Included in the Subscription?

The payroll subscription includes:

- Tax table updates
- Direct deposit
- Use of payroll provided you are active under a payroll subscription plan

Confused? We'd be happy to assist you in this transition. Just give us a call. ⭐

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